

Vytautas Vaitekunas

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Education:

University of Oxford: Saïd Business School - Artificial Intelligence Programme August 2025 - September 2025

- Explored the strategic implementation of AI across key business functions, including operations, financial services, insurance, and client facing solutions, assessing where technology delivers the most tangible organisational value.
- Developed strategic frameworks to translate emerging technologies into actionable business outcomes, strengthening my ability to support executives and clients with evidence based recommendations.

University of Manchester: BA Economics (2:1 Honours) 2021-2024

- Completed final year with a focus on Financial Analysis, Advanced Micro/Macro Economics, and Data Analysis, developing strong quantitative reasoning and problem solving skills.
- Developed strong data literacy through the Econometrics module, applying statistical techniques in R-Studio and Excel to clean, analyse, and interpret economic data. This quantitative foundation enhanced my ability to test hypotheses, evaluate policy impacts, and model real world market dynamics.
- Strengthened analytical capabilities in modules such as Topics in Inequality and Poverty and Finance, where I consistently applied econometric models and quantitative tools to assess income distribution, volatility, and investment performance, translating complex results into actionable insights.

All Saints Catholic Secondary / 6th form school: 2013-2021

- A-Levels: Economics (A*), Mathematics (A*), History (A), Extended Project Qualification (A)
- GCSEs: Nine GCSEs - (GPA Equivalent: 8.0) - English Language: 9, English Literature: 8, Maths: 8
- A-Level History award, 2 History GCSE Awards, 2 PSHE GCSE awards
- Leadership roles: GCSE prefect, A-level prefect, Literacy Lieutenant

Professional Experience:

Ocado Group - Logistics / Delivery Driver CTSM June 2025 - Present, London

- Managed timely customer deliveries and ensured service excellence by resolving on-site issues and adapting quickly to changing circumstances. Exercised strong planning, prioritisation, and accountability to meet performance targets under pressure.

Elvora - SDR Training Program November 2025 - Present, Remote

- SDR Training program with a marketing agency, working on cold-calling, email outreach and LinkedIn profiles.

LSA - Business Analytics Internship October 2025 - November 2025, London

- 4 week experience program aimed at developing graduates through real life projects; producing business reports and presentations.

Lifesearch Ltd - Insurance Advisor February 2025 – June 2025, London

- UK Conduct detailed financial needs analyses and assess clients' cash-flow capacity, advising on tailored insurance solutions within regulatory guidelines.
- Interpret policy terms, industry benchmarks, and client risk profiles to make appropriate recommendations, achieving an £8,000 sales target in four weeks exceeding the expected amount by 60%.

Outlier - AI Contributor December 2024 - Current, Remote

- Contributed in prompt engineering, content validation, and collaborative QA across project groups.
- Collaborated on refining LLM responses to improve factual accuracy and contextual alignment in financial topics.

Regents University - Finance Internship February - March 2018, London

- Assisted in managing the flow of funds under accounts payable and receivable using proprietary financial software.
- Shadowed the Finance Director, gaining insights into departmental work structures and financial problem-solving.

Skills & Interests:

Technical Skills:

Excel (Intermediate): Data structuring, formulas, and scenario analysis for decision support

R-Studio: Econometric modelling, regression analysis, and hypothesis testing

AI Tools: Prompt engineering and AI-assisted research to refine business insights

Research & Analysis: Skilled in synthesising economic data and translating findings into actionable recommendations

Leadership & Activities:

Barking & Dagenham Aquatics — Regional Swimmer & U16s Captain

- Led and motivated competitive swim teams at regional level; supported coaching staff during galas. Ranked top 10 in Essex and qualified for Lithuanian nationals (pre-COVID).
- Leadership continued into my basketball career where I was captain for both primary and secondary school teams.

Languages:

English (Primary), Lithuanian (Secondary/Fluent), French (Beginner)